

# PREPARE FOR THE PERFECT DEMO

First impressions count for everything – if you have the Slit Lamp *ready for use* then the users first impression is likely to be positive – if everything is *wrong* and adjustments are required then we could have a poor first impression.

- Make sure all cables and the mains lead are connected
- Check that the table works – goes up and down
- Ensure you have the test bar to hand

- 1 **Set the illumination filter to clear**
- 2 **Set the aperture stop to maximum 12mm circle**
- 3 **Ensure the yellow filter is out (up)**
- 4 **Set the magnification to 16x**
- 5 **Set the eyepieces to zero correction and a mid-range PD**
- 6 **Ensure the slit offset knob is not loose**
- 7 **Set the slit width to fairly small – maybe one or two mm on the test bar**
- 8 **Ensure the rotation locking knobs are loosened**
- 9 **Ensure the wheels are aligned on the runners and the covers are secure**
- 10 **Ensure the travelling knob is loose**
- 11 **Set the Slit Lamp height to mid-range**
- 12 **Set the illumination to between 50% and 70%**
- 13 **Bring the Slit Lamp to its rearward and central position**

## KEY SALES POINTS

- Excellent Keeler optics
- 1mm square aperture for uveitis assessment
- British manufactured by Keeler
- Integrated yellow filter for fluorescein examination
- Integrated diffuser for general anterior examination
- Standard dovetail fitting of binoculars for 'others' accessories
- Easy for the technician to fit to a refraction stand and retain the rheostat

